

Steps for a Successful Popcorn Sale

1. Set your unit goal & have an EXCITING Unit Kick-Off
2. Log on to Trails-End.com and input all scouts in the popcorn system to generate online code.
3. Log on to Trails-End.com and place Show-n-Sell order by September 12th
4. Pick-Up Show-N-Sell order on September 26th
5. Turn in Fill-A-Forms to qualify for incentives
6. Complete Popcorn Sale on October 24th
7. Log on to Trails-End.com and place Take order and Prize forms by October 31st.
8. Pick up Take order on November 14th
9. Distribute popcorn to customers
10. Settle popcorn account by December 5rd
11. Distribute prizes to scouts