

Steps for a Successful Popcorn Sale

1. Set your unit goal & have an EXCITING Unit Kick-Off
2. Log on to Trails-End.com and place Show-n-Sell order by September 14th
3. Pick-Up Show-N-Sell order on September 28th
4. Turn in Fill-A-Forms to qualify for incentives
5. Complete Popcorn Sale on October 26th
6. Log on to Trails-End.com and place Take order by November 2nd
7. Pick up Take order on November 16th
8. Distribute popcorn to customers
9. Settle popcorn account by December 3rd
10. Submit prize order form
11. Distribute prizes to scouts